

This comprehensive report is based on in-depth interviews with food companies completed by a desk review. It provides for **DECISION MAKERS** a global understanding of the sector as well as an outlook on its future.

2009

**MARKET ANALYSIS**

- Trends and outlook
- Manufacturers profiles
- Distribution
- Regulation

**DRUGS SEGMENTS**

- Antibiotics
- Antiinflammatories
- Pain relievers
- Vaccines
- Antitumoral drugs

**DISEASE CLASSES**

- Cardiovascular
- Cancers
- Diabetes & Obesity
- Digestion
- Aging
- .....

**COUNTRIES COVERED**

- Jordan

**UBIC USA**  
 5020 Campus Drives  
 NEWPORT BEACH  
 CA-92660  
 Phone: 1 702 355 8804  
 Fax: 1 949 752 2287

**UBIC EUROPE**  
 Techno-Pôle 3  
 CH 3960 SIERRE  
 Phone: +41 (0) 27 456 1440  
 +41 (0) 27 456 1444  
 Fax: +41 (0) 27 456 1447

**UBIC IRELAND**  
 45 Glencarraig  
 DUBLIN 13  
 Phone: 353 1 832 47 12  
 Fax: 353 1 832 12 77

**UBIC FRANCE**  
 10, Rue du Colisée  
 75008 Paris  
 Phone: +33 1 400 600 86  
 Fax: +33 1 400 600 87  
 Skipe Access : UbicEurop

# THE PHARMACEUTICAL INDUSTRY IN JORDAN

## REPORT FOCUS

### MARKET

**Market trends**

**Drug segments**

**Global & detailed consumption outlook**

### MANUFACTURERS

**Pharmaceutical industry present & future needs**

### RESEARCH

**Lack of link to local basic research & need of foreign cooperation**

### LOCAL LEGISLATION

**Regulatory aspects**

## INTRODUCTION

Jordan's pharmaceutical industry is its second largest exporting industry. This sector has modern plants, established regional marketing channels and a skilled, low-cost workforce. Despite increasing local production, the demand for imported, patented medicines is expected to increase. Market opportunities may increase for US products due to the appreciation of the €.

## MARKET OUTLOOK

Jordan's pharmaceutical industry has always been export oriented and now focuses on building international alliances. Today, Jordan's pharmaceutical export base is much more diversified, and serves over 60 markets worldwide. Jordanian companies have become attractive business partners for international pharmaceutical companies as well as diversifying the export markets. Jordanian companies have established licensing relationships with pharmaceutical companies from the United States, Japan, Korea, Italy, Switzerland and the United Kingdom. Also Jordan is striving to become a medical hub for the Middle East by offering a relatively high-quality care at comparatively inexpensive rates.

## COMPANIES

Jordan's pharmaceutical industry is its second largest exporting industry. This sector has modern plants, established regional marketing channels and a skilled, low-cost workforce. Jordan is in the top ten best investment prospects. This is primarily because the country has a modern drug industry and a tight intellectual property (IP) regime. The market remains small by regional standards, although growth is strong. Jordan's health care system is regarded as one of the best in the region.



## C O N T E N T

INTRODUCTION	1	PHARMACEUTICAL INGREDIENTS IMPORT - EXPORT & DISTRIBUTION	
MANUFACTURERS			
ADVANCED PHARMACEUTICAL INDUSTRIES	9	AL HOKAMA DRUGSTORES	27
AL KINDI PHARMACEUTICAL INDUSTRIES	10	AL NOOR DRUGSTORE	28
AL RAZI PHARMACEUTICAL INDUSTRIES CO PLC	11	DIRAYA COMPANY	29
AMMAN PHARMACEUTICAL INDUSTRIES (API)	12	KUTKUT DRUGSTORE	30
ARAB CENTER FOR PHARMACEUTICALS & CHEMICALS (ACPC)	13	LOCAL DRUGSTORE	31
ARAB PESTICIDES & VETERINARY DRUGS MANUFACTURING CO.	14	MARKETING STRATEGIC INSIGHT	32
ARAB PHARMACEUTICAL MANUFACTURING CO (APM)	15	MIZAN DRUGSTORE	33
ATLAS MEDICAL	16	N-EL TAHER-CORPORATION	34
DAR AL DAWA PHARMACEUTICAL INDUSTRIES (DAD)	17	NEWJERSY INTERNATIONAL TRADING CO	35
HAYAT PHARMACEUTICAL INDUSTRIES (HPI)	18	TECHNOLOGICAL VET-STORE	36
HIKMA PHARMACEUTICALS PLC	19	CONCLUSION	37
JORDANIAN PHARMACEUTICAL MANUFACTURING CO PLC (JPM)	20		
JOVET 21			
KUDNA MEDICAL LTD.	22		
MEDMAC	23		
MIDDLE EAST PHARMACEUTICAL & CHEMICAL INDUSTRIES	24		
TRIUMPHARMA	25		
UNITED PHARMACEUTICAL MANUFACTURING COMPANY	26		

2009 REPORT ORDER FORM

	Sections	
Complete study	<input type="checkbox"/> All sections	• € 690

<p><b>Study purchase includes one year update available on-line on UBIC's Extranet</b></p> <p><b>Assistance is also available for specific questions</b></p>	<p>COMPANY _____</p> <p>Name _____ Position _____</p> <p>✉ _____</p> <p>_____</p> <p>☎ _____ Date _____</p> <p>Signature _____</p>
--	--