

This comprehensive report is based on in-depth interviews with food companies completed by a desk review. It provides for **DECISION MAKERS** a global understanding of the sector as well as an outlook on its future.

2009

MARKET ANALYSIS

Trends and outlook
Manufacturers profiles
Distribution
Regulation

DRUGS SEGMENTS

Antibiotics
Antiinflammatories
Pain relievers
Vaccines
Antitumoral drugs

DISEASE CLASSES

Cardiovascular
Cancers
Diabetes & Obesity
Digestion
Aging
.....

COUNTRIES COVERED

Arab Emirates

UBIC USA
5020 Campus Drives
NEWPORT BEACH
CA-92660
Phone: 1 702 355 8804
Fax: 1 949 752 2287

UBIC EUROPE
Techno-Pôle 3
CH 3960 SIERRE
Phone: +41 (0) 27 456 1440
+41 (0) 27 456 1444
Fax: +41 (0) 27 456 1447

UBIC IRELAND
45 Glencarraig
DUBLIN 13
Phone: 353 1 832 47 12
Fax: 353 1 832 12 77

UBIC FRANCE
10, Rue du Colisée
75008 Paris
Phone: +33 1 400 600 86
Fax: +33 1 400 600 87
Skipe Access : UbicEurop

REPORT FOCUS

MARKET

Market trends
Drug segments
**Global & detailed
consumption outlook**

MANUFACTURERS

**Pharmaceutical industry
present & future needs**

RESEARCH

**Lack of link to local basic
research & need of foreign
cooperation**

LOCAL LEGISLATION

Regulatory aspects

INTRODUCTION

The U.A.E. market for pharmaceuticals is heavily dominated by imported products, manufactured mostly by large multinational drug companies. The government (through government hospitals) is a major buyer of pharmaceutical products, and the ministry of health has an annual budget of around Dhs 200 million for drugs and chemicals.

MARKET OUTLOOK

Pharmaceutical imports account for about 1% of the entire import bill of the country. The market is almost entirely dependent on imports to meet demand. Imports of pharmaceutical products are mainly in the packages readymade for retail sale, which account for more than four fifth of the imports. Bulk import of drugs, re-mixing and re-packaging is relatively small, accounting for less than 10% of the share. The reason is clearly because of the domination of the global pharmaceutical trade by large multinational companies, who largely sell the finished product via their distributors in the country.

COMPANIES

Pharmaceutical and related exports are largely carried out by a small but successful manufacturing sector now established in the U.A.E. There are five pharmaceutical producing companies in the U.A.E., and manufacturing has been established independent of the domestic market, which is rather small to support the development of manufacturing activity.



C O N T E N T

INTRODUCTION	2
MANUFACTURERS	
ELIS PHARMACEUTICALS LTD	5
GLOBALPHARMA	6
JULPHAR	7
MEDPHARMA	8
NEOPHARMA	9
PHARMACEUTICAL INGREDIENTS IMPORT - EXPORT & DISTRIBUTION	
FOOD SPECIALTIES LIMITED - FSL	10
GOLDEN FALCON GENERAL TRADING LLC	11
MASKEM GULF FZCO	12
SUNFLOWER FZC	13
CONCLUSION	14

2009 REPORT ORDER FORM

	Sections	
Complete study	<input type="checkbox"/> All sections	• € 390

<p>Study purchase includes one year update available on-line on UBIC's Extranet</p> <p>Assistance is also available for specific questions</p>	<p>COMPANY _____</p> <p>Name _____ Position _____</p> <p>☒ _____</p> <p>_____</p> <p>☎ _____ Date _____</p> <p>Signature _____</p>
--	--